Ten Tips for Better WordPress, Plugin & Theme Support

or

"Lessons I learned from *flubbing* my way into great customer service"

> whoami

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Me, on the inside

Why Support?

- **Bad support sucks.**
- Support costs time and money.
- I need support every work day.
- § I give support every day.
- Delivering better, faster and more efficient support makes everyone happier.
- Remember, we support People, not Tickets.

What's My Goal?

- Arm you with tips you can use to provide better, more satisfying support for WordPress, plugins and themes.
- Help you create happier users who will advertise and advocate for you.
- Inspire you to contribute to the WordPress Community.

Let's get on with it...

1. Plan Your Support – Why?

Support

58 of 417 support threads in the last two months have been resolved.

Got something to say? Need help?

View support forum

Why support users?

- Give Back to Free Software community
- Create better software with helpful feedback
- Hope to upsell customers to a commercial product
- Suilted into it by poor wordpress.com stats?

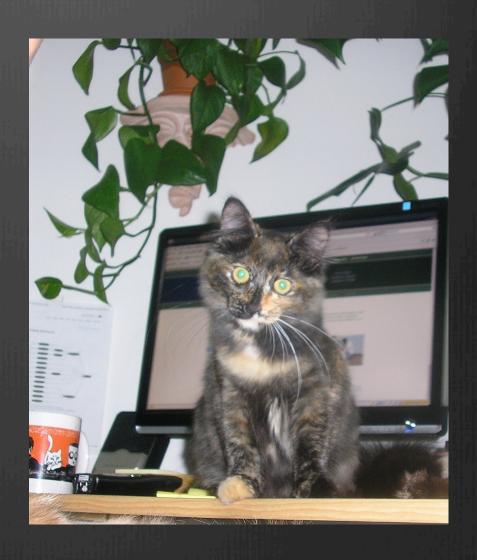
1. Plan – Who?

Gives Support?

- § Just you
- A team
- Outsourced?
- Rabid Fanboys & Fangirls

Gets Support?

- WP Community
- Paying customers
- **Those who RTFM?**



1. Plan – What?

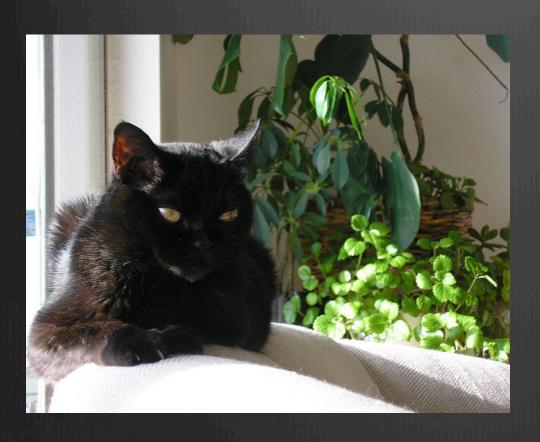
What Level of Support?

- ⊗ None, zilch, zero.
- Warranty / bugs only
- Style questions
- PHP / JS questions
- Plugin & theme compatibility
- Anything goes?

What do you do with Feature Requests?

- Have a policy; it makes decisions so much easier.
- * We scratch our itches in public.

1. Plan – Where?



Community Support

- WordPress.org forums
- Your own forums
- Blog posts
- Specialized sitesStackExchange
- **Twitter**

Direct Support

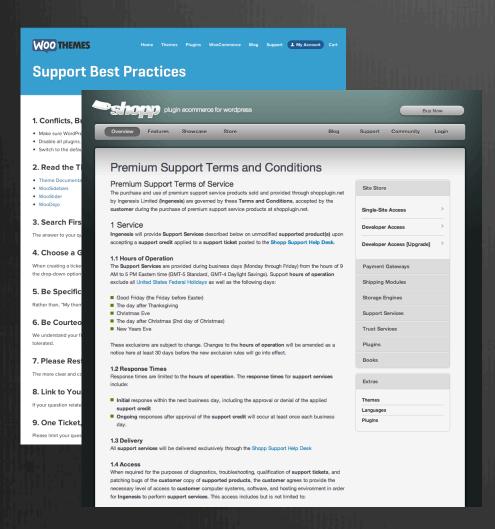
- Email
- Helpdesk / Trouble ticket
- Phone

1. Plan – When?

- **⊗** Is it 8 5 PT?
- When you're good & ready?
- Every Friday morning?
- When pigs fly?



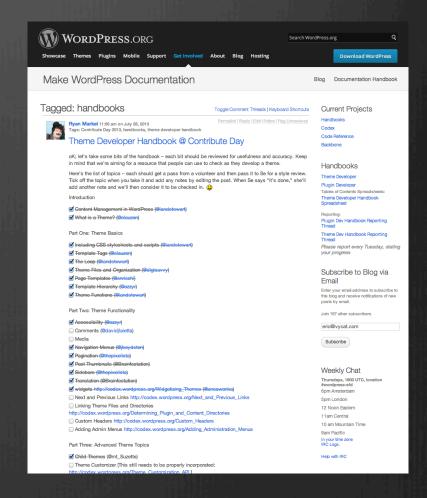
2. Setting Expectations



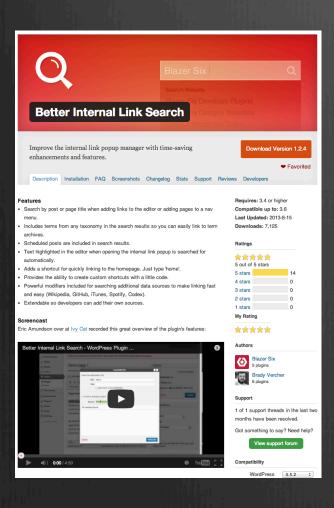
- Customers need to know what to expect.
- Clearly communicate your 5 W's.
- Support policies should be easy to find
- & Do what you say.

3. Documentation is Gold

- Nothing heads off support requests better than wellwritten, organized, and helpful documentation.
- Ideally, your users should
 only have to contact you as a
 last resort for most issues.
- Continually improve your docs and learn from your feedback and questions.



3. Documentation is Gold



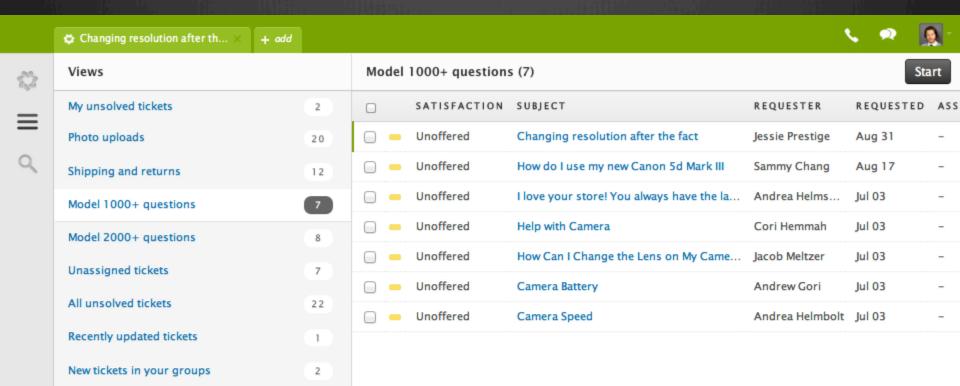
- Apply screenshots liberally
- Consider video
- Try not to rely on video solely unless you transcribe or caption.

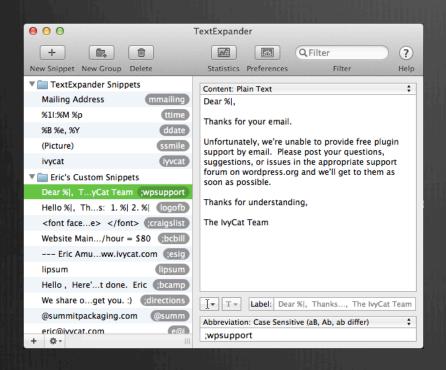


Your Support Platform

- WordPress.org
- ZenDesk

- Kayako





Snippets

- TextExpander
- Your IDE

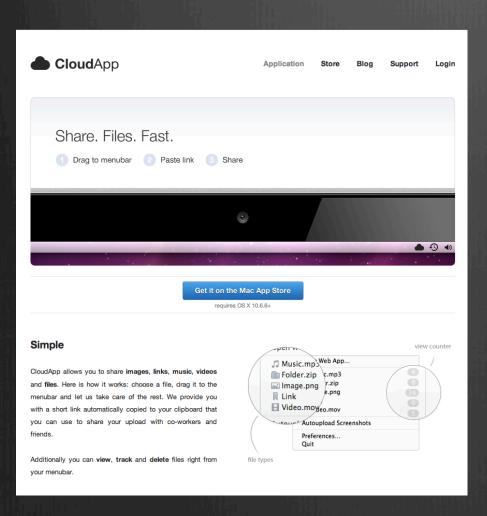
Snippet Tips

- Get the same question twice? Make a snippet.
- Sync & Share (Dropbox)
- Personalize if possible don't just copy/paste

Text Editor

- Your IDE of choice (mine's Sublime Text)
- Learn the shortcuts (hotkeys, macros)
- Format code and followWP.org coding standards

```
______
                 background:url(../img/ltgreen-background.jpg) @pchs-ltgreen;
                 margin-bottom: 1px:
44
                        translate element
                       width: auto;
                             width: 37px;
                             height:13px;
59
                             background-color: lighten(@pchs-ltgreen, 5%);
                       float: right;
                       list-style: none;
                       margin:10px 0 0;
                             display: inline-block:
                                         font-size: 80%:
                                         font-size: 100%;
                                         font-size: 120%:
```



File Sharing & Short Links

- Dropbox
- Google Drive

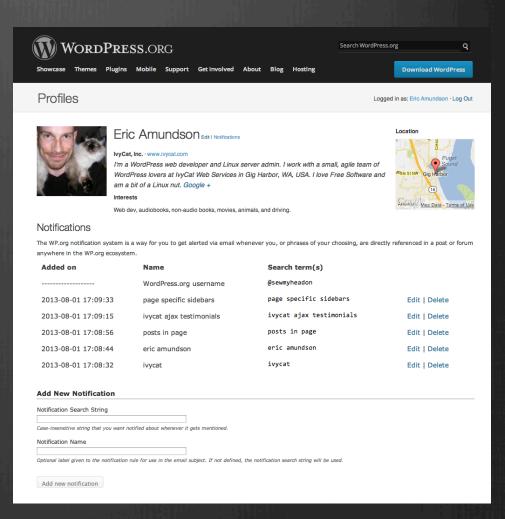
Notifications

WordPress.org Profile Notifications

profiles.wordpress.org/<username>

Soogle Alerts

www.google.com/alerts







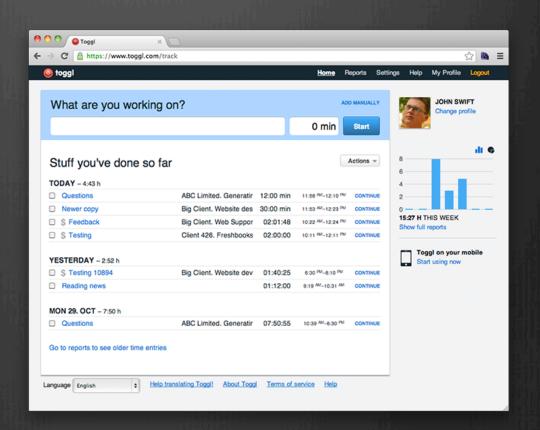
Local Test Environment

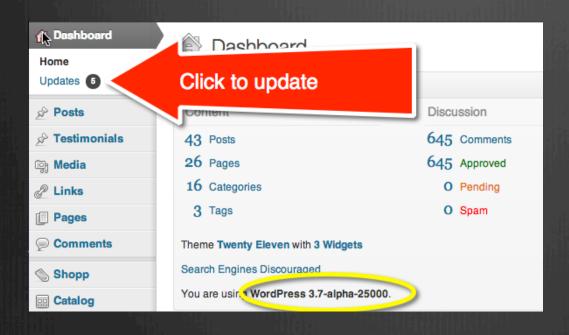
- MAMP
- ***** XXAMP
- **&** LAMP
- Wagrant

Lots of articles – it's not that hard.

Time Tracker

- Toggl
- Harvest



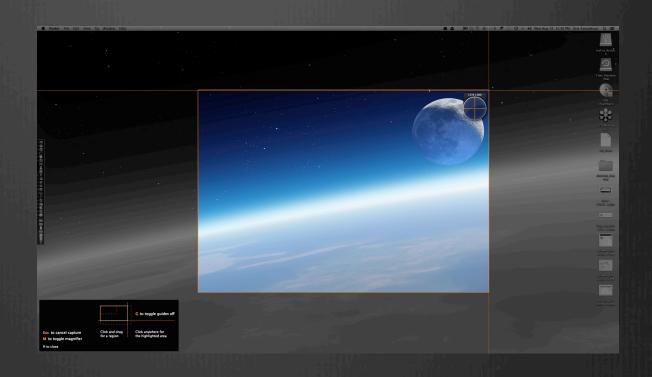


Screenshots

- SnagIt!
- Skitch
- PrintScr

Video

- Camtasia
- Screenflow
- Jing



5. Learn to Listen



- Listening is more than hearing.
- Stop, read, think.
- Empathize
 - remember what it was like
 - * imagine how it is now.

6. Clearly Communicate

Write for web

- front-load copy
- short paragraphs
- blockquotes
- use lists
- be concise.



umm_layth & Idjautobody,

Thanks for the question & solution.

I ended up looking at a solution you gave someone else by using the Posts In Page, but

We ended up building this functionality into this plugin.

Check out the following two sections on this page:

http://wordpress.org/plugins/ivycat-ajax-testimonials/installation/

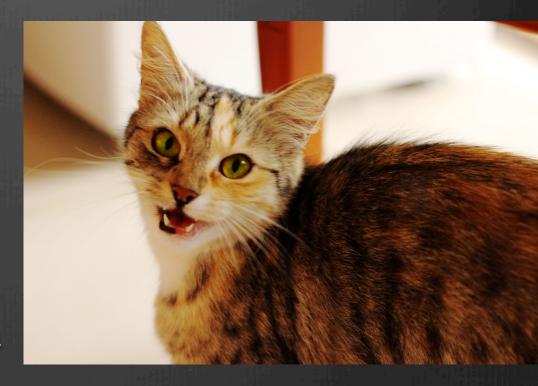
- . Display testimonials in a list, rather than one at a time.
- · Customize testimonial list presentation

By default the loop used to show testimonial lists shows <?php the_excerpt(); ?> rather than <?php the_content(); ?>, so that's why you don't see the full testimonial by default.

To change this, follow the instructions in the **Customize testimonial list presentation** section of the above installation page.

6. Clear Communication

- We use numbered lists for easy reference later.
- Write / speak simply
 - English isn't everybody's lst
 - Proof before you post
- Show and tell
 - We use screenshots when helpful.
 - Use quick videos



7. Collect, Analyze & Adapt

- Learn from your support questions
- Install / make analytics of some kind
- Review support requests regularly and find ways you can improve & keep it simple.

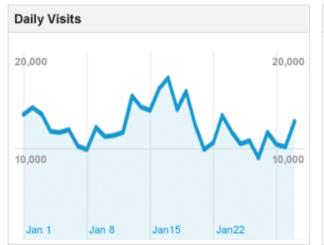
☆ Home

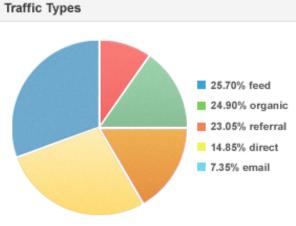
Standard Reporting

Custom Reporting



My Dashboard

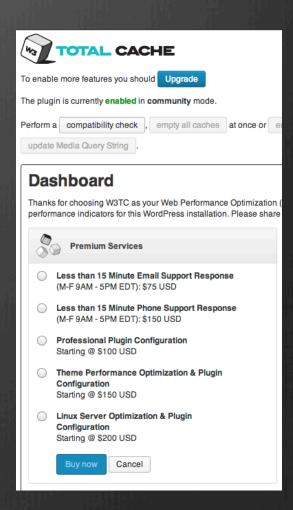




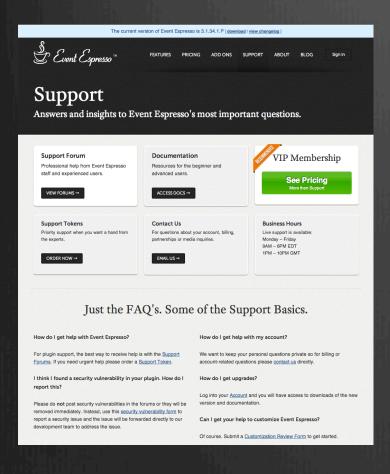
Time on Site by Country		
Country/Territory	Visits	Avg. Time on Site
United States	67,445	00:01:54
United Kingdom	18,948	00:01:37
India	8,882	00:00:58
Canada	6,371	00:01:02
Germany	5,845	00:00:32
France	5,243	00:0038

8. Have a Priority Option

- Some people NEED HELP NOW!!
- Something it's your time.
- Consider having a priority support option
 - Tokens
 - Subscriptions
 - Packages



8. Have a Priority Option



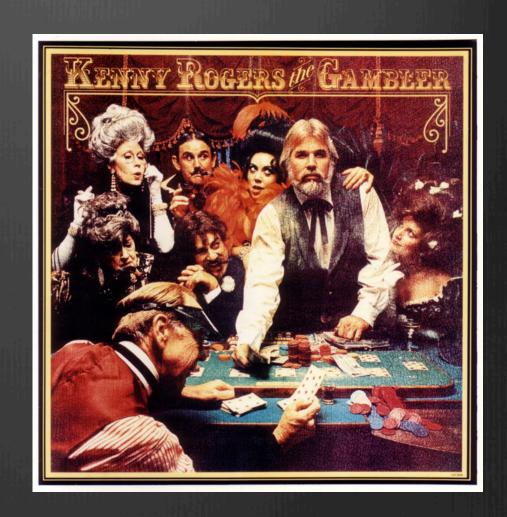
- There are a lot of WordPress builders that need help for their customers.
- Make it worth your while.
- Outsource. Tweaky, other dev shops, contractors.
- Analyze your priority options.

You gotta know when to hold 'em, know when to fold 'em . . .

9. Know When to Walk Away

People can be:

- Panicked
- Nasty
- Rude
- Entitled
- Manipulative
- Overwhelming
- Threatening



9. Know When to Walk Away

- Exploding at a user, or putting them in their place rarely makes you look better or solves the problem.
- When angry or defensive, walk away.
- If you must respond, be a robot – get data, analyze, reply, move on.



9. Know When to Walk Away

Venting tactics that hurt

- Let 'em have it!
- Public ridicule, even if it's anonymous
- ♥ Us vs. Them
- Piling on.



9. Know When to Walk Away



Sometimes the one who walked away was not punishing you. They were giving you a gift. There is a such thing as

"GOOD" Byc.

-thema davis-

WWW.LIVELIFEHAPPY.COM

Venting tactics that help:

- Write what you'd like to say in a Word or text doc.
- Take a walk.
- Tell a friend offline, or in a protected area.
- Put yourself in their place.
- & Look at cat pictures.
- & Eat bacon.
- Sleep on it.

10. Be Yourself



- People can tell when you're genuine.
- The WordPress
 Community is People!
- Have fun.

My Support Challenge

- If you haven't, register for an account on WordPress.org.
- Set aside 20 minutes per week to answer two questions
- If you're hooked, join the WordPress Docs & Support Team.



Special Thanks / Cast

- Seattle WordPress Meetup
- Siobhan Bamber Support Intern, WordPress.org
- Figure 3. See Jerry Bates Happiness Engineer, Automattic
- Marty Diamond Conversion Optimization, Diamond Website Conversion
- Mika Epstein Half-elf Support Rogue, WordPress.org / DreamHost
- Ryan Markel Happiness Engineer, Automattic
- ⊗ Siobhan McKeown Docs Team Leader, Audrey Capital
- Anne Plummer Web Developer, IvyCat
- Kathryn Presner Happiness Engineer, Automattic
- Maria Scarpello & Support Ninjas, WooThemes
- Andrew Spittle, Lead Happiness Engineer, Automattic



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